

## Should You Start with a Property Appraisal Pilot?

Use this checklist to explore whether a pilot project is the smartest first step before launching a larger property appraisal initiative.

Check each statement that applies to your organization:

- We want to evaluate a valuation partner before committing to a large engagement.**  
A pilot lets you test communication, data handling, reporting quality, and overall fit.
- We need something concrete to show leadership and other stakeholders.**  
Sample deliverables from a pilot make it easier to build understanding and buy-in.
- We are not sure how broad the final scope should be.**  
A pilot can reveal which property types, thresholds, and data fields matter most.
- We want to reduce project risk before scaling across many locations.**  
Starting small gives your team a lower-risk way to evaluate the process.
- We need a stronger case for budget approval.**  
Pilot results can help justify future funding with real examples instead of assumptions.
- Our internal team wants to learn what the process will require.**  
A pilot clarifies staff time, coordination needs, and internal responsibilities.
- We suspect our current property data has gaps or inconsistencies.**  
A pilot helps expose documentation issues before they multiply across a larger project.
- We would benefit from a phased approach rather than an all-at-once rollout.**  
A pilot is often the cleanest starting point of a multi-year strategy.

### How to Interpret your Results

**0-2 checks:** You may already have enough clarity to move directly into a broader project.

**3-5 checks:** A pilot could help validate assumptions and refine project scope before scaling.

**6+ checks:** A pilot is likely the best way to reduce risk and build confidence before moving forward.

### Smart Next Steps for Your Pilot

1. Pick a representative group of properties.
2. Define success before kickoff.
3. Decide what stakeholders should review.
4. Use the results to refine scope, timing, and budget.

Want help designing the right pilot approach for your organization? Reach out to our team at [info@centurisk.com](mailto:info@centurisk.com) to start the conversation.